

## Addendum: Lachenicht (1980), Chapter 5.4

### Strategies of positive aggravation (based on Lachenicht 1980:634):

<b>Positive Aggravation</b> Do FTA on record, with aggravation to pos. face (S does not want what H wants)	deny common ground	convey that H is not liked	(a) express dislike for H and H's things
			(b) use non-valid imperitives [sic?]
			(c) offend H's sensibilities & beliefs
			(d) wish H ill
			(e) use sarcasm
	convey that S and H are not cooperators	deny in-group membership & opinions	(f) use negative politeness
			(g) deny in-group status
			(h) disclaim common opinions
	convey that S and H are not cooperators	show that not taking H's wants into account	(i) ignore H and interrupt H's speech
			(j) show disinterest in H's projects
deny reflexivity		(k) don't give or ask reasons	
		(l) refuse	

### Strategies of negative aggravation (based on Lachenicht 1980:658):

<b>Negative Aggravation</b>	(a) off record	be indirect		
	(b) on record (aggravate H's want to be unimpinged)	communicate ability and want to coerce H	stress and increase S's power	(a) be indirect
				(b) use speech of powerful persons
			minimize H's power	(c) refer to S's status/power
				(d) question
		coerce and impinge on H	challenge	(e) insist on H being humble
				(f) tease and bait
			increase imposition	(g) use positive politeness
				(h) indebt H
			use force	(i) deflate